



MARANGONIRENT

*Students Rentals in Milan*

COMPANY PRESENTATION

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# OUR BUSINESS

OUR COMPANY IS FOCUSED ON STUDENT RENTALS IN THE CITY CENTRE OF MILAN. WHILE THE MAJORITY OF REALTORS IN THE CITY CENTER DEAL ALMOST ONLY IN SALES, WE DEAL ONLY IN RENTAL PROPERTIES, AND WE FOCUS ON INTERNATIONAL CLIENTS, MAINLY UNIVERSITY STUDENTS.

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# ENGLISH FLUENCY

**IT SEEMS CRAZY, WE KNOW, BUT THE GREAT MAJORITY OF REAL ESTATE AGENTS IN MILAN DO NOT SPEAK A SINGLE WORD OF ENGLISH, TRY TO IMAGINE HOW HARD WOULD BE TO CLOSE A RENTAL DEAL WITH THEM.**





# STUDENTS FOCUS

CLOSING TENS OF DEALS EVERY YEAR, WE DO NOT WASTE YOUR TIME WITH LANDLORDS WHO ARE NOT FIT FOR THIS KIND OF TENANTS. THE APARTMENTS WE ACCEPT TO COVER MUST BE FULLY FURNISHED, RECENTLY RENOVATED, WITH A NOTICE PERIOD OF MAXIMUM THREE MONTHS IN ORDER TO LEAVE THE PROPERTY FOR GOOD, ETC... SOMETIMES EVEN IF A TRADITIONAL REAL ESTATE AGENCY IS WILLING TO CLOSE A RENTAL DEAL WITH A STUDENT, IT IS JUST MISSING THE RIGHT CLIENTELE IN TERMS OF LANDLORDS TO DO SO.

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# LOCATION IS KEY

THE CITY OF MILAN IS NOT THE SAME EVERYWHERE, THERE ARE CENTRAL AREAS THAT ARE GREAT FOR DEFINITION AND LESS CENTRAL ONES THAT ARE COMPLETELY SAFE AND CONNECTED IN A EXCELLENT WAY TO THE CITY CENTRE AND THE MAIN UNIVERSITIES, THERE ARE ALSO AREAS THAT SHOULD BETTER BE AVOIDED, AND YOU WILL NEVER FIND THOSE IN OUR PORTFOLIO BECAUSE, AS WE ALWAYS STATE FIRMLY: **"WE ARE HERE FOR THE LONG TERM" AND REPUTATION IS OUR MOST VALUABLE ASSET.**

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# ONGOING SUPPORT

OUR JOB DOES NOT END AT THE CONTRACT SIGNATURE, WE PROVIDE ONGOING SUPPORT TO THE TENANTS AND THEIR LANDLORDS DURING THE COURSE OF THE CONTRACT. YOU CAN ALWAYS CALL US AND WE WILL ANSWER TO YOUR CALL, NO MATTER WHEN.

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# LONG TERM RENT ONLY

**WE DEAL ONLY IN LONG TERM RENTALS, WHERE "LONG TERM" MEANS AT LEAST 12 MONTHS OF STAY IN MILAN.**

**IF YOU NEED TO STAY IN THE CITY FOR SHORT TERM (SEVERAL WEEKS OF JUST FEW MONTHS), THE BEST THING IS TO BROWSE PORTALS LIKE AIRBNB AND BOOKING.COM AS THE LOCAL REAL ESTATE AGENCIES, LIKE US, ARE NOT THE BEST PEOPLE TO DEAL WITH FOR THIS NEED.**

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# CALL US NOW!

DO NOT WASTE YOUR TIME WITH FAKE PRIVATE LANDLORDS WILLING TO SCAM YOU OR WITH REAL ESTATE AGENTS WHO ARE NOT "FLUENT" IN THIS KIND OF RENTALS. CONTACT US AS SOON AS YOU TAKE THE DECISION TO COME TO STUDY IN MILAN.

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